

Why Windsor?

MORE DIVERSE = MORE PROFIT

- Nationwide Lending – Reach borrowers across the U.S.
- Customized Pricing & Rates – Align with your institution's needs and market demands
- Access to More products - VA, Jumbo, FHA, USDA, HFA Programs in more than 17 states.
- Close on-time – Deliver seamless transactions, every time.

ONGOING TRAINING TO HELP ACHIEVE YOUR GOALS

- Sales & Product Training – Courses for beginners, intermediates, and advanced professionals
- Boot Camp – On-site or off-site with progressive levels (1 - 3)
- Realtor Relationship Building – Tools and support to grow your network
- Themed Workdays – Structured engagement for Loan Officers and Loan Partners
- Master the Customer Experience – Training on process excellence
- Tailored Coaching Plans – Specific, intentional customized guidance for high performance
- Lunch & Learns – Stay informed while networking
- FHLB Grants & Funding Insights – Maximize financial opportunities
- On-Site Visits – Hands-on training at your location with your staff

MITIGATE RISK

- Fast, 30-minute disclosing process – Ensure efficiency and compliance
- Unsellable Loan Solutions - Manage unsellable loans and minimize financial loss
- Investor-Backed Guidance – Stay ahead of underwriting changes, and market shifts
- Full Compliance Support – We handle it, so you don't have to
- Decades of Experience – Trusted experts in home financing

CUT COSTS, MAXIMIZE VALUE

- Full Support Staff included - Processors, underwriters, and compliance included
- \$0 Fee per loan – no hidden costs or junk fees
- Solution Specialists – Expert loan structuring with alternative financing solutions.
- Superior Customer Experience Tools – Keep borrowers engaged and up to date on file progress

SEAMLESS COMMUNICATION & SUPPORT

- Pipeline Reports for Senior Management – Stay on top of loan activity
- Loan Process Updates – Clear, consistent communication with your team
- Zoom Room – for immediate assistance, help, or guidance on the LOS and Windsor Connect.
- Loan Tracking – Real-time loan tracking for complete visibility and transparency
- Dedicated Loan Partner – An assigned point of contact for all your loans.
- Personalized Service – Having a small, personalized team means a faster response
- On-Demand and Live Training – Program and Product Training classes are available

BEST IN SERVICE, PRODUCTS & PROCESS

- Pre-Audit and Post Audit Services – Ensure accuracy and compliance
- AI-driven unwriting tools – leading technology and innovation in the industry
- FNMA, FHLMC and Ginnie Mae – Reliable and efficient execution with expanded product offerings
- E-sign Documents – Simplify the closing process
- Retail Loan Experience – We understand the challenges loan officers face daily
- Advanced Mortgage Software – Industry leading tools for seamless loan processing and closing
- Custom reporting and Analytics – Gain insights to optimize performance
- Loan Consideration – We explore every possible solution to get your deals done